

DAPHNE L. VALCIN



CAREER AND BUSINESS COACH | EXECUTIVE COACH | SPEAKER | TRAINER

Daphne Valcin Coaching: Helping mission-driven leaders build a firm foundation

DAPHNE VALCIN COACHING CONTACT INFORMATION

Daphne L. Valcin: Chief Executive Officer | Career & Business Coach | Executive Coach | Speaker | Trainer
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PREVIOUS SPEAKING TOPICS FOR STUDENTS INCLUDE:

The 7 Levels of Energy Leadership: High-Impact Strategies That Every Student Leader Can Utilize to Be More Capable and Confident Leaders in the Midst of Both Challenges and Opportunities [Great for retreats and team-building events!]

- ✓ Understand the 7 types of responses to personal and team challenges and opportunities that impact your ability to lead and empower your team
- ✓ Gain practical strategies to persevere confidently towards strategic goals, despite challenges or frustrations that might come up along the way
- ✓ Create a practical, action-packed plan to enhance your leadership capabilities to equip you to make an impact at your university and in the surrounding community

Making WAVES: The Art of Growing Your Influence and Maximizing Your Impact on Campus as an Aspiring or Emerging Leader

- ✓ Through role-play, writing, individual work, and team activities, learn the WAVES approach to growing your influence and impact on campus while enhancing your personal brand through focusing on 1) Your Why, 2) Your Actions, 3) Your Voice/ Communication Style, 4) Your Team Environment, and 5) Your Special Touch
- ✓ Gain insight on how to take your productivity and performance to the next level
- ✓ Explore your motivation and working style to create and maintain more open lines of communication towards a dynamic, high-performing team

Making WAVES: The Art of Growing Your Influence, Maximizing Your Impact, and Being Positioned to Profit [Entrepreneurship-Focused]

- ✓ Through role-play, writing, individual work, and team activities, learn the WAVES approach to growing your influence, making a significant impact on the world, leveraging your personal brand, and launching a future product or service
- ✓ Find out how to effectively create a product or service for a for-profit or nonprofit that can be sustainable and successful
- ✓ Understand how to enhance your brand through more deeply understanding 1) Your Why, 2) Your Actions, 3) Your Voice/ Communication Style, 4) Your Team Environment, and Your Special Touch
- ✓ Gain insight on how to take your productivity and performance to the next level

Motivation, Action, and Perseverance: A RoadMAP to Create Your Personal and Professional Legacy

- ✓ Participate in powerful exercises to identify your greatest motivations towards excellence in your organizations and in your life
- ✓ Identify the most critical action steps you must take on a daily and weekly basis to progress towards your personal, organizational, and professional goals
- ✓ Gain practical insights on how to persevere past personal and professional challenges for consistent high-quality results personally, organizationally, and professionally

Connect, Convince, and Collaborate: Networking and Public Speaking to Build a Legacy, Career, and a Brand

- ✓ Participate in interactive exercises to discover and implement some of the most powerful tools for public speaking and networking to take your professional goals and personal brand on campus to the next level in this engaging workshop
- ✓ Learn best practices in public speaking to take your meeting facilitation and presentations to the next level
- ✓ Gain strategies to utilize networking to gain valuable resources and connections at your next event, even if there's no designated networking section of an event

Check out more topics at <https://www.daphnevspeaks.com/>!

PARTIAL CLIENT LIST



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PREVIOUS SPEAKING OR TRAINING TOPICS **FOR STAFF** INCLUDE:

The 7 Levels of Energy Leadership: High-Impact Strategies That Every Staff Member Can Utilize to Be More Capable and Confident Leaders in the Midst of Both Challenges and Opportunities [Great for retreats and team-building events!]

- ✓ Understand the 7 types of responses to personal and team challenges and opportunities that impact your ability to lead and empower your team no matter what your job title is
- ✓ Gain practical strategies to persevere confidently towards strategic goals, despite challenges or frustrations that might come up along the way
- ✓ Create a practical, action-packed plan to enhance your leadership capabilities to equip you to make an impact at your university

The Art of Growing Your Influence and Maximizing Your Impact as a Staff Member

- ✓ Through role play, writing, individual work, and team activities, learn the WAVES approach to growing your influence and impact on campus while enhancing your personal brand through focusing on 1) Your Why, 2) Your Actions, 3) Your Voice/ Communication Style, 4) Your Team Environment, and 5) Your Special Touch
- ✓ Gain insight on how to take your productivity and performance to the next level
- ✓ Explore your motivation and working style to create and maintain more open lines of communication towards a dynamic, high-performing team
- ✓ Identify what are the most critical action steps you must take in your role on a daily and weekly basis to progress towards your personal, organizational, and professional goals

Building Bridges: Forming Community Among Staff from Diverse Backgrounds Through Facilitated Conversations and Activities

Daphne is a Professional Certified Coach, certified facilitator, and previously Director of Politics and Cultural Pluralism at the University of Pennsylvania Dubois College House. While on staff at a national nonprofit, she also served as the liaison between a National Senior Vice President and all State-Based Executive Directors. Her training and experience has equipped her with skillsets that are valuable to teams looking to enhance their connection in a way that impacts company processes, people, and results.

In this training, participants would:

- ✓ Participate in facilitated conversations to enhance connection, understanding, and communication among staff
- ✓ Have an objective facilitator create a safe space and ask clarifying questions to support participants in forming stronger bonds within their teams that could result in more effective, more efficient teams that work within a more positive, inclusive team culture
- ✓ Gain short-term and long-term strategies to communicate in a way that is more sensitive to the various working styles and diverse backgrounds within a team



AS FEATURED ON:



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DAPHNE L. VALCIN BIO

Are you looking for an engaging, interactive speaker to transform your event, meeting, or program into a truly memorable experience?

With a focus on **perseverance, motivation, and preparation** as it relates to leadership, communication, transformation, entrepreneurship, and team-building, Daphne Valcin is a veteran group facilitator and has spoken effectively to small groups and has wowed crowds of thousands of people for over 20 years. Time and time again, after her speaking engagements, **organizational contacts have said they have never seen individuals so engaged and excited** as a result of a speaker's presentation. Many of them tell her that **she is the most engaging speaker that they have witnessed in years at their organization**. Her first large-scale speaking engagement was in 1997 in front of an audience of around 400, and over the years, she has spoken in front of audiences as large as 6,000. Daphne obtained **national training and certification towards her mastery in motivational speaking and group facilitation** and has a passion for bringing groups together around goal attainment, team-building, and organizational development.

While at the University of Florida as an undergraduate student, she was the **commencement speaker at her undergraduate graduation**, was honored as the **Summer 2006 Outstanding Female Leader**, was chosen out of hundreds of applicants to serve as an **Orientation Staff member**, and was **actively involved as a leader or a member of around 40 organizations on campus**. At the University of Pennsylvania, she served as the **Director of the Politics and Cultural Pluralism Program, earning a 3.9 GPA upon graduation**. Daphne's undergraduate experience make her a **passionate advocate of how on-campus leadership translates to post-graduate opportunities, how time management can make or break your undergraduate experience, and how perseverance is critical in college and beyond**.

Through **research-driven strategies** and a **focus on personal and professional leadership**, Daphne now **empowers** individuals and organizations striving to be mission and purpose driven. She works to ensure that the individuals and organizations she serves have a **clear strategy** to produce results.

Daphne's **degree in public relations** from the University of Florida and past roles as a **project manager, director, and public affairs manager** have allowed her to have a deeper-level understanding of **how to enhance personal and organizational brands**. Her Master of Secondary Education degree from the University of Pennsylvania provides her with a firm foundation for how to **powerfully deliver insights that enlighten and empower individuals and groups in a clear, interactive way to impact productivity, leadership, organizational culture, and achievement**. For years during college and afterwards, Daphne **participated in various leadership training and development workshops, conferences, and retreats**, where she gained priceless **insights on enhancing leadership, team-building, and shifting communication and organizational culture towards increased results and community-building**. She holds **certifications in life coaching, group facilitation, and Energy Leadership**.

As a business coach, Daphne has had **multiple clients 10x their monthly revenues**, supporting them to meet or surpass their revenue goals; increase their productivity through a focus on sales, marketing, and systems coaching and consulting; and enhance their business success mindset.

Current and previous affiliations include:



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